

WRITING SITUATIONS

Sidney I. Dobrin



Brief Contents

Preface xii

Part One Writing Processes

- 1 Understanding Rhetorical Situations 2
- 2 Purpose and Audience 17
- 3 Generating Ideas 31
- 4 Drafting and Organizing 45
- 5 Revising 60

Part Two Thinking, Reading, and Viewing

- 6 Thinking 76
- 7 Reading and Viewing 95

Part Three Writing Projects

- 8 Writing to Narrate 114
- 9 Writing to Describe 145
- 10 Writing to Inform 171
- 11 Writing to Respond 199
- 12 Writing to Analyze 231
- 13 Writing to Evaluate 261
- 14 Writing to Argue 290
- 15 Writing to Propose 321

Part Four Writing Visuals

- 16 Finding, Adapting, and Making Visuals 352
- 17 Designing Documents 377

Part Five Writing Research

- 18 Planning and Conducting Research 404
- 19 Evaluating and Synthesizing Information 441
- 20 Presenting and Documenting Research 460
- 21 Essay Exams 490

Part Six Readings

- 22 Technology 502
- 23 Image/Culture 532
- 24 Sustainability 559
- 25 Education 595
- 26 Food 622
- 27 Millennials 651

Part Seven Editing Writing

- 28 Correcting Errors 674
- 29 Writing Sentences 682
- 30 Punctuation 694

Contents by Rhetorical Purpose 710
Contents by Rhetorical Strategy 711
Contents by Genre 712
Credits 713
Index 717

WRITING SITUATIONS

SIDNEY I. DOBRIN

University of Florida

PEARSON

Boston Columbus Indianapolis New York San Francisco Upper Saddle River
Amsterdam Cape Town Dubai London Madrid Milan Munich Paris Montréal Toronto
Delhi Mexico City São Paulo Sydney Hong Kong Seoul Singapore Taipei Tokyo

This one is for Asher and Shaia.

Senior Acquisitions Editor: Lauren A. Finn
Senior Development Editor: Michael Greer
Editor in Chief: Joseph Terry
Market Development Manager: Necco McKinley
Executive Marketing Manager: Aimee E. Berger
Head of Marketing: Roxanne McCarley
Digital Content Specialist: Erin Jenkins
Digital Editor: Sara Gordus
Executive Digital Producer: Stefanie A. Snajder
Production Manager: Ellen MacElree

Editorial Assistant: Celeste Kmiotek
Project Coordination, Text Design, and
Electronic Page Makeup: PreMediaGlobal
Interior Design Manager: Wendy Ann Fredericks
Cover Designer/Manager: Wendy Ann Fredericks
Cover Art: © Shutterstock
Senior Manufacturing Buyer: Dennis J. Para
Printer/Binder: R. R. Donnelley & Sons at
Crawfordsville
Cover Printer: Lehigh-Phoenix Color/Hagerstown

Credits and acknowledgments borrowed from other sources and reproduced, with permission, in this textbook, appear on page 713.

Library of Congress Cataloging-in-Publication Data

Dobrin, Sidney I., 1967-

Writing situations / Sidney I. Dobrin.—First edition.

pages cm ISBN 978-0-205-73543-3 (alk. paper)—ISBN 0-205-73543-6 (alk. paper)

1. English language—Rhetoric—Study and teaching (Higher) 2. English language—Composition and exercises—Study and teaching. 3. Report writing—Study and teaching. I. Title.

PE1404.D638 2013

808'0420711—dc23

2013030458

Copyright © 2015 by Pearson Education, Inc.

All rights reserved. Manufactured in the United States of America. This publication is protected by Copyright, and permission should be obtained from the publisher prior to any prohibited reproduction, storage in a retrieval system, or transmission in any form or by any means, electronic, mechanical, photocopying, recording, or likewise. To obtain permission(s) to use material from this work, please submit a written request to Pearson Education, Inc., Permissions Department, One Lake Street, Upper Saddle River, New Jersey 07458, or you may fax your request to 201-236-3290.

10 9 8 7 6 5 4 3 2 1—DOC—17 16 15 14



www.pearsonhighered.com

Student ISBN-13: 978-0-205-73543-3
Student ISBN-10: 0-205-73543-6
A la Carte ISBN-13: 978-0-321-93758-2
A la Carte ISBN-10: 0-321-93758-9

Detailed Contents

Preface xii

Part One Writing Processes 1

1 Understanding Rhetorical Situations 2

Learning 3 • Participating 3 •
Expressing 4 • Thinking 4

Rhetorical Situations 4

Ten Elements of Rhetorical Situations 5

Rhetorical Ecology 7

MAPPING YOUR SITUATION 8

Responding to Situations 9

Direct Response 9 • Indirect
Response 9 • Resistant Responses 10 •
No Response 10 • The Dynamic Nature of
Response 10

Summary 11

A Situation of Writing 13

Thinking and Writing about the Chapter 15

Reflection 15 • Discussion
Threads 15 • Collaboration 15 •
Writing 16 • Local Situation 16

2 Purpose and Audience 17

Writing Processes 18

WRITING PROCESS GUIDELINES 19

Rhetorical Purpose 20

Audience 21

Transnational Audiences 23

Writing Directed at Transnational and
Transcultural Audiences 23

Guidelines for Writing Directed at
Transnational and Transcultural
Audiences 24

Visuals, Audience, and Purpose 25

Visuals and Transnational
Audiences 25 • Using Visuals Effectively for
Transnational Audiences 26

Summary 27

Thinking and Writing about the Chapter 27

Reflection 27 • Discussion
Threads 27 • Collaboration 28 •
Writing 30 • Local Situation 30

3 Generating Ideas 31

Invention Strategies for Getting
Started 32

Strategies for Invention 33 •
Reading 33 • Thinking 34 •
A Heuristic to Help Launch Your Thinking 34 •
Questioning 35 • Two Useful Approaches
to Questioning 35 • Writing 36 •
Invention Strategies that Use Writing 36 •
Remembering 39 • Wandering 39 •
Discussing 40 • Viewing 40 •
Dramatizing 40 • Experimenting 42

Summary 43

Thinking and Writing about the Chapter 43

Reflection 43 • Discussion
Threads 43 • Writing 43 •
Local Situation 44

4 Drafting and Organizing 45

Strategies for Drafting 46

- Getting Started 46 • Strategies for Getting Started 47 • Getting It Down 48 • Guidelines for Drafting 48

Strategies for Organizing 49

- Organize by Sequence 50 • Organize by Time 51 • Organize by Type of Content 52 • Use an Order-of-Importance Organization 52 • Use a General/Specific Organization 53 • Organize by Trait 55 • Spatial Organization 57

Summary 58

Thinking and Writing about the Chapter 58

- Reflection 58 • Discussion Threads 59 • Collaboration 59 • Writing 59 • Local Situation 59

5 Revising 60

Stages of Revising 61

Revising Globally 62

- Strategies for Re-seeing 62 • Revise for Style 63 • Revise for Tone 65 • Guidelines for Revising for Tone 65

Revising Locally 65

- Revise for Clarity 65 • Guidelines for Revising for Clarity 66 • Revise for Concision 67 • Guidelines for Revising for Concision 67 • Wordy Phrases and Concise Revisions 68 • Revise for Cohesion 68 • Guidelines for Creating Cohesion 69 • Revise for Coherence 69 • Guidelines for Creating Coherence 69 • Revise for Correctness 69

Revise Your Visuals 70

- Guidelines for Revising for Visuals 70 • Revise for Completeness, Accuracy, and Timeliness 70

Use Peer Evaluation to Revise 71

Summary 73

Thinking and Writing about the Chapter 73

- Reflection 73 • Discussion Threads 73 • Collaboration 73 • Writing 74 • Local Situation 74

Part Two Thinking, Reading, and Viewing 75

6 Thinking 76

- Characteristics of College-Level Thinkers and Writers 78

Intellectual Standards 79

- Intellectual Standards for College-Level Thinking and Writing 79

Logic and Logical Fallacies 80

- Common Logical Fallacies 80

Problem Solving 82

- Strategies for Problem Solving 83

Active Thinking 85

- Strategies to Stimulate Active Thinking 85

Networked Thinking 87

- Characteristics of Networked Thinking 87 • Strategies to Stimulate Networked Thinking 89

Visual Thinking 89

- Three Kinds of Visual Representations 90 • Strategies to Stimulate Visual Thinking 91

Summary 92

Thinking and Writing about the Chapter 92

- Reflection 92 • Discussion Threads 92 • Collaboration 93 • Writing 93 • Local Situation 94

7 Reading and Viewing 95

Strategies for Active Reading 96

- Reading for Value 97 • Skeptical Reading 97 • Skimming 98 • Scanning 98 • Surface and Horizontal Reading 99 • Structural Reading 99 • Reading for Information 99 • Reading for Ideas 101 • Reading Ecologically 102 • Reading to Engage 102 • Rereading 103 •

Reading to Synthesize 103 • Reading for Pleasure 103

Viewing 104

Visual Filtering 104

Visual Content 105

Elements of Visual Content 106

Visual Context 108

Elements of Visual Context 108

Summary 110

Thinking and Writing about the Chapter 110

Reflection 110 • Discussion
Threads 111 • Collaboration 111 •
Local Situation 112

Part Three Writing Projects 113

8 Writing to Narrate 114

Narration 115

Annotated Example: David P. Bardeen, “Lives, Not Close Enough for Comfort” 116

Student Example: Summer Woods, “A Southern State of Mind” 119

THE ROAD TO A STRONG THESIS 122

Professional Example: Diane Hamill Metzger, “The Manipulation Game: Doing Life in Pennsylvania” 123

SIDE BY SIDE 127

PREPARE AND RESPOND 128

MAPPING YOUR SITUATION 132

Literacy Narratives 133

Writing Projects 133

Essay 133 • Literacy Narrative 133 •
Visual 134 • Digital 134 •
Research 135 • Radical Revision 135

Visual Narratives 135

WRITING PROCESS GUIDELINES 140

Seeking Feedback 141

Summary 142

Thinking and Writing about the Chapter 143

Reflection 143 • Discussion
Threads 143 • Collaboration 143 •
Writing 143 • Local Situation 144

9 Writing to Describe 145

Description 147

Annotated Example: Rachel Carson, from *The Edge of the Sea* 148

Student Example: Ndiri Madu, “NCAA Tournament Experience” 150

THE ROAD TO A STRONG THESIS 153

Professional Example: Jeffrey Tayler, “The Sacred Grove of Oshogbo” 154

SIDE BY SIDE 158

MAPPING YOUR SITUATION 159

PREPARE AND RESPOND 160

Strategies for Writing to Describe 162

Writing Descriptors for Online Texts 162

Writing Projects 163

Essay 163 • Visual descriptions 163 •
Digital 164 • Research 164 • Radical
Revision 164

Visuals That Describe 164

WRITING PROCESS GUIDELINES 165

Seeking Feedback 166

Summary 167

Thinking and Writing about the Chapter 167

Reflection 167 • Discussion
Threads 167 • Collaboration 168 •
Writing 169 • Local Situation 170

10 Writing to Inform 171

Informative Writing 172

Annotated Example: Hispanic Heritage Biographical Essay, Celia Cruz 174

Student Example: Berthude Albert, “The Stand Against Social Injustice: Projects For Haiti, Inc.” 177

THE ROAD TO A STRONG THESIS 181

Professional Example: Lisa Hix, “The Inside Scoop on the Fake Barf Industry” 182

SIDE BY SIDE 187

PREPARE AND RESPOND 188

MAPPING YOUR SITUATION 190

Writing Projects 191

- Essay 191 • Visual Information 191 •
- Digital 191 • Research 191 • Radical Revision 192

Visuals That Inform 192

- Increase Comprehension 192 •
- Clarify 192 • Illustrate 193 •
- Organize 193 • Emphasize 193 •
- Establish Authority 194 •
- Reach a Broader Audience 196

WRITING PROCESS GUIDELINES 195

Seeking Feedback 196

Summary 197

Thinking and Writing about the Chapter 197

- Reflection 197 • Discussion
- Threads 197 • Collaboration 198 •
- Writing 198 • Local Situation 198

11 Writing to Respond 199

Writing to Respond 200

Annotated Example: David Leavitt, “Men in Love: Is *Brokeback Mountain* a Gay Film?” 201

Student Example: Alexandra Bargoot, Argument in Response to “Importance of Education Lost in the Mix” **[APA]** 204

THE ROAD TO A STRONG THESIS 213

Example: Ta-Nehisi Coates, “Nothing Is So Necessary for a Young Man...” 214

SIDE BY SIDE 217

PREPARE AND RESPOND 218

Two Common Organizational Strategies for Writing Responses 220

MAPPING YOUR SITUATION 223

Writing Projects 224

- Essay 224 • Responding to Visuals 224 •
- Digital 225 • Research 225 •
- Radical Revision 225

Seeking Feedback 226

WRITING PROCESS GUIDELINES 227

Summary 228

Thinking and Writing about the Chapter 229

- Reflection 229 • Discussion
- Threads 229 • Collaboration 230 •
- Writing 230 • Local Situation 230

12 Writing to Analyze 231

Analysis 232

Annotated Example: Tim Collins, “Straight from the Heart” 234

Student Example: Emilia Maria “Nicky” Cadiz, “*The Jersey Shore* and *Harper’s Bazaar*” **[MLA]** 239

THE ROAD TO A STRONG THESIS 243

Example: Annalee Newitz, “When Will White People Stop Making Movies Like *Avatar*?” 244

SIDE BY SIDE 249

PREPARE AND RESPOND 250

MAPPING YOUR SITUATION 252

Writing Projects 253

- Essay 253 • Visual Analysis 253 •
- Digital 253 • Research 254 • Radical Revision 254

Analyzing Visuals 254

- General Concepts about Visual Analysis 255 •
- Strategies for Approaching Visual Analysis 255 •

WRITING PROCESS GUIDELINES 256

Seeking Feedback 257

Summary 258

Thinking and Writing about the Chapter 258

- Reflection 258 • Discussion Threads 258 •
- Collaboration 258 • Writing 259 •
- Local Situation 260

13 Writing to Evaluate 261

Evaluation 263

Annotated Example: Edward C. Baig, “Review: Sony Tablet P Shows Two Screens Aren’t Better than One” 264

Student Example: Quang Ly, “Have You Been Bitten? Evaluating the *Twilight* Craze” **[MLA]** 267

THE ROAD TO A STRONG THESIS 273

Professional Example: Sean McCoy, “Square Water Bottle Raises \$126K on Kickstarter: We Test It Out” 274

SIDE BY SIDE 277

PREPARE AND RESPOND 278

Developing Criteria for an Evaluation 280

Organizing an Evaluation 280

MAPPING YOUR SITUATION 282

Writing Projects 283

- Essay 283 • Visual evaluation 283 • Digital 283 • Research 284 • Radical Revision 284

Visuals and Evaluation 284

- Evaluating Visuals 284 • Visuals that Evaluate 284

WRITING PROCESS GUIDELINES 286

Seeking Feedback 287

Summary 288

Thinking and Writing about the Chapter 288

- Reflection 288 • Discussion Threads 288 • Collaboration 289 • Writing 289 • Local Situation 289

14 Writing to Argue 290

Argument 291

Formal Argumentation 292

Annotated Example: Peter Singer, “Animal Rights” 293

Student Example: Lauren Brooke Horn, “The First-Year Dilemma: To Write or Not to Write?” **[MLA]** 296

THE ROAD TO A STRONG THESIS 300

Professional Example: Tim Wise, “Whites Swim in Racial Preference” 301

SIDE BY SIDE 306

MAPPING YOUR SITUATION 307

PREPARE AND RESPOND 308

Organizational Approaches to Argument 310

Writing Projects 311

- Essay 311 • Visual Argumentation 311 • Digital 311 • Research 311 • Radical Revision 312

Visuals and Argumentation 312

Student Visual Example: Ian Rowe, “A Day in the Life of Your Child on Adderall” 314

Student Visual Example: Hyesu Grace Kim, “The Multiple Sources of Self-Esteem” 315

WRITING PROCESS GUIDELINES 316

Seeking Feedback 317

Summary 318

Thinking and Writing about the Chapter 318

- Reflection 318 • Discussion Threads 319 • Collaboration 319 • Writing 319 • Local Situation 320

15 Writing to Propose 321

Proposals 322

Annotated Example: Joan Didion, “In Bed” 324

Student Example: Eric Trotta, “Handling the Snakehead Invasion” 328

THE ROAD TO A STRONG THESIS 332

Professional Example: Paul Goodman, “A Proposal to Abolish Grading” 333

SIDE BY SIDE 337

PREPARE AND RESPOND 338

Organizational Approaches for Writing to Propose 340

MAPPING YOUR SITUATION 341

College Research and Topic Proposals 342
Elements of a Research Proposal 342

Grant Proposals 342

- Elements of a Grant Proposal 343

Writing Projects 343

- Essay 343 • Visual proposal 344 • Digital 344 • Research 344 • Radical Revision 344

Visuals and Proposals 345

WRITING PROCESS GUIDELINES 346

Seeking Feedback 347

Summary 348

Thinking and Writing about the Chapter 348

- Reflection 348 • Discussion
- Threads 349 • Collaboration 349 •
- Writing 350 • Local Situation 350

Part Four Writing Visuals 351

16 Finding, Adapting, and Making Visuals 352

Finding and Adapting 353

- Finding Visuals 355 •
- Adapting Visuals 356

Using Visuals Ethically 357

Making Visuals 360

- Understand the Situation 360 • Conduct Research 361 • Make Drafts 361 •
- Make Roughs 364 • Make Comprehensives 365 • Revise 365 •
- Render 367

Student Example: Mariah O'Toole, "The Roman Baths of England: A Visual History" 368

Summary 374

Thinking and Writing about the Chapter 375

- Discussion Threads 375 •
- Collaboration 375 • Writing 376

17 Designing Documents 377

Before: Traditional Report Format 379

After: Report Design Makeover 384

Understanding Design Processes 393

Summary 394

Thinking and Writing about the Chapter 395

- Reflection 395 • Discussion
- Threads 395 • Collaboration 396 •
- Writing 400 • Local Situation 402

Part Five Writing Research 403

18 Planning and Conducting Research 404

Critical Scholarly Investigation 406

Analyzing and Evaluating Sources 407

Conducting Research 410

Using Library Resources 410

HOW TO CITE BOOKS 413

HOW TO CITE JOURNAL ARTICLES 416

- Using Databases and Indexes 419 •
- Accessing Government Publications 420 •
- Using Biographies 421 • Browsing 422 •
- Using Bibliographies 422

Using Online Resources 422

- Two Rules or Online Research 423
- Using Search Engines and Web Directories 423

HOW TO CITE A WEB PAGE 427

HOW TO CITE JOURNAL ARTICLES LOCATED ON THE WEB 427

HOW TO CITE ONLINE MAGAZINES AND NEWS SOURCES 428

HOW TO CITE AN ONLINE BOOK OR E-BOOK 429

HOW TO CITE A BLOG OR POSTED COMMENT 429

HOW TO CITE A WIKI 430

HOW TO CITE AN ONLINE IMAGE 431

HOW TO CITE AN ONLINE FILM OR VIDEO 432

HOW TO CITE A PODCAST 433

- Cautions and Possibilities in Using *Wikipedia* 433

Conducting Field Research 434

- Observing 434
- Issuing Surveys and Questionnaires 435
- Conducting Interviews 437

GUIDELINES FOR CONDUCTING AN INTERVIEW 437

Summary 438

Thinking and Writing about the Chapter 439
Reflection 439 • Local Situation 439

19 Evaluating and Synthesizing Information 441

Supporting Your Own Ideas 443

Synthesizing Research 444

- Taking Notes 445 • Responding to Research 445 • Connecting Research 446 • Quoting Research 448

SHORT AND LONG QUOTATIONS IN MLA FORMAT 450

SHORT AND LONG QUOTATIONS IN APA FORMAT 451

- Paraphrasing Research 452 • Summarizing Research 454 • Avoiding Common Mistakes in Synthesizing Research 455

Avoiding Plagiarism 456

- Defining Plagiarism 456 • Determining Usability and Plagiarism 457 • Accepting Responsibility 458

Summary 458

Thinking and Writing about the Chapter 459
Local Situation 459

20 Presenting and Documenting Research 460

Student Example: Summer Woods, “From Protest to Resistance” [MLA] 461

THE ROAD TO A STRONG THESIS 475

Developing a Research Plan 476

GUIDELINES FOR DEVELOPING A RESEARCH PLAN 476

MAPPING YOUR SITUATION 478

Locating and Evaluating Resources 479

GUIDELINES FOR CONDUCTING RESEARCH 479

Attributing and Documenting Sources 480

- Avoiding Plagiarism 480 • Documenting Sources 481 • Formatting Documentation 481

IN-TEXT CITATION FORMATS FOR MLA AND APA 482

FULL SOURCE CITATION FORMATS FOR MLA AND APA CITATION STYLES 484

Summary 488

Thinking and Writing about the Chapter 489
Reflection 489

21 Essay Exams 490

Preparing for Essay Exams 491

- Confirm the Exam’s Form and the Coverage 491 • Review Material 492 • Summarize Material 492 • Collaborate and Ask Questions 492 • Practice Writing 493

Taking Essay Exams 493

- Relax 493 • Read the Entire Exam 494 • Analyze the Situation 494 • Analyze the Question 494 • Plan Your Response 497 • Identify Your Claim 497 • Begin Writing 498 • Develop the Essay 498 • Synthesize 498 • Evaluate the Essay 499

Summary 499

Reflection 500

Part Six Readings 501

22 Technology 502

Anwar F. Accawi, “The Telephone” 504

Nicholas Carr, “Is Google Making Us Stupid? What the Internet Is Doing to Our Brains” 510

Clay Shirky, “Does the Internet Make You Smarter?” 517

Kate Bolick, “A Death on Facebook: Intimacy and Loss in the Age of Social Media” 520

Malcolm Gladwell, “Small Change: Why the Revolution Will Not Be Tweeted” 523

Thinking and Writing about the Chapter 530

- Discussion Threads 530 •
- Collaboration 530 • Writing 531 •
- Local Situation 531

23 Image/Culture 532

- Saul Bellow, “Graven Images” 534
- Tom Junod, “Richard Drew, The Falling Man” 538
- Michelle Goldberg, “Debate Grows over Use of Sexual Assault Photo” 550
- Frederic Brenner, “Citizens Protesting Anti-Semitic Acts, Billings Montana” (photo) 553

Thinking and Writing about the Chapter 554

- Reflection 554 • Discussion Threads 554 •
- Collaboration 555 • Writing 557 •
- Local Situation 558

24 Sustainability 559

- Aldo Leopold, “Thinking Like a Mountain” 562
- Annie Leonard, “The Story of Stuff” 564
- Martin LaMonica, “Effort to Trace ‘Conflict Minerals’ in Electronics” 567
- Paul Greenberg, “Tuna’s End” 569
- Alex Johnson, “How to Queer Ecology: One Goose at a Time, A Lesson Plan” 581
- Jennifer Baichwal, “Manufactured Landscapes” (film still) 586

Thinking and Writing about the Chapter 588

- Discussion Threads 588 •
- Collaboration 588 • Writing 590 •
- Local Situation 591

25 Education 595

- Richard Kahlenberg, “The Purpose of Higher Education,” 596
- Megan McArdle, “Envisioning a Post-Campus America” 599

Sir Ken Robinson, “Changing Education Paradigms” 602

Jeffery R. Young, “Teachers without Technology Strike Back” 604

Clive Thompson, “How Khan Academy Is Changing the Rules of Education” 608

Davis Guggenheim and Billy Kimball, *Waiting for Superman* (film) 617

Michael Wesch, “A Vision of Students Today” (video) 619

Thinking and Writing about the Chapter 620

- Discussion Threads 620 •
- Collaboration 621 • Writing 621 •
- Local Situation 621

26 Food 622

John Fire Lame Deer, “Talking to the Owls and Butterflies” 624

Wendell Berry, “The Pleasure of Eating” 628

Jeremy Seifert, *Dive!* (film) 633

Tom Junod, “My Mom Couldn’t Cook” 635

Nissin Foods, Ingredients: Top Ramen, Ramen Noodle Soup, Chicken Flavor 640

Voice of America News, Hamburger Grown in Laboratory 641

Gloria Bley Miller, “Food as Art: A Venerable Tradition” 643

Robert Kenner, *Food Inc.* (film) 646

Thinking and Writing about the Chapter 648

- Reflection 648 • Discussion Threads 648 •
- Collaboration 648 • Writing 649 •
- Local Situation 650

27 Millennials 651

Joel Stein, “Millennials: The Me Me Me Generation” 654

Judy Denny, Review of *Millennials Rising: The Next Great Generation* 661

Arianna Huffington, “Millennials Come of Age as America’s Most Stressed Generation” 664

Halah Touryalai, “Student Loan Problems: One Third of Millennials Regret Going to College” 667

Nicole Goodkind and Lauren Lyster, Are Millennials a “Lost Generation”? 669

Thinking and Writing about the Chapter 671

- Reflection 671 • Discussion
- Threads 672 • Collaboration 672 •
- Writing 672 • Local Situation 672

Part Seven Editing Writing 673

28 Correcting Errors 674

Correctness 675

Correctness and Style 676

Correctness and Authority (Ethos) 677

The Incorrectness of Plagiarism 677

Strategies for Adhering to Correctness 678

Summary 680

Thinking and Writing about the Chapter 680

- Reflection 680 • Discussion
- Threads 680 • Collaboration 680 •
- Local Situation 681

29 Writing Sentences 682

Clarity 683

Clarity and Authority (Ethos) 683

Clarity and Ethics 684

Guidelines for Writing Clear Sentences 684

- Recognize How Sentences Work 684 •
- Use Active Verbs 685 • Use Agent-Action
- Patterns 686 • Eliminate Wordy
- Verbs 686 • Move from Familiar
- to New 686 • Keep Sentences

- Concise 687 • Avoid Noun Strings 689 •
- Reduce Numbers of Prepositional
- Phrases 689 • Avoid Nominalizations 689

Use Correct Grammar 690

- Sentence Fragments 690 • Run-On
- Sentences 691 • Modifiers 692 •
- Pronouns 692 • Verbs 693

30 Punctuation and Mechanics 694

Punctuation 695

Punctuate Correctly 695

- Periods 695 • Question Marks 696 •
- Exclamation Points 697 • Commas 697 •
- Semicolons 700 • Colons 700 •
- Quotation marks 701 • Parentheses 701 •
- Dashes 702 • Hyphens 702 •
- Apostrophes 703 • Brackets 704 •
- Ellipses 705

Capitalize Correctly 705

- Proper Nouns 705 • First Words 706 •
- Titles 706 • Letters 706

Abbreviate Correctly 707

- Names and Titles 707 • Dates and
- Times 707 • Geographical Names 707 •
- Organization Names 707 •
- Measures 708 • Specialized
- Terminology 708

Commonly Misspelled Words 709

Contents by Rhetorical Purpose 710

Contents by Rhetorical Strategy 711

Contents by Genre 712

Credits 713

Index 717

Preface

College students are frequently in situations that require writing in new and unfamiliar ways. Although new to the college setting, students need to respond to academic writing projects and conventions. Students taking first-year writing classes, for example, have told me about being required to write in genres new to them or to use research in ways they previously had not. “I’ve never written a research paper,” many have said. Students complete writing assignments for courses in other disciplines, often with little or no instruction about how to write for those assignments or fields. I recently spoke with a student taking a course in visual anthropology in which the majority of the grade was based on five essays. Yet, as the student related, expectations for those essays were not clearly defined.

Equally as often, students write outside college in contexts that require adapting what they have learned in classes, whether through direct or indirect instruction, to other situations that affect their lives. Most teachers have heard stories from students about application letters for employment or professional school, blogs on personal and important issues, articles and editorials written to express themselves about an issue, and so on. Students write about things that matter to them; they write about things they have little or no choice in writing. They write to communicate with friends, family, and professional contacts. They text, blog, post status updates, comment, respond, write wikis, make videos. They write with digital technologies and with analog technologies. They write with words and with images.

Writing Situations teaches students how to analyze, navigate, and respond in many writing situations. Students learn to move fluidly among various contemporary writing situations like shifting from writing an essay in response to an assigned reading to writing a music review for a personal blog. Central to this agenda, *Writing Situations* focuses on helping students in becoming successful writers in their college settings and maneuvering into other writing situations.

Grounded in understanding writing situations as rhetorical (based in choices writers and readers make), political (based in the exchange and power of each situation), and ecological (based in the relationships and connections of each situation), *Writing Situations* aims to help students understand and effectively participate in academic, personal, and professional writing situations. *Writing Situations* expands the possibilities of students’ experiences by providing rigorous instruction made accessible through visual pedagogy that illustrates the process of thinking through ideas. Questions for writers to ask themselves about their writing situation foster invention and transform guidance into practical action steps. Provocative readings create opportunities for analysis, discussion, and writing. Challenging and detailed writing assignments encourage print-based writing, visual analysis, researched writing, digital composition, and radical revision. Contextualized and integrated next generation instructor support include videos, PowerPoints, and print tools such as customizable rubrics and heuristics that support each project chapter.

Writing Situations is part of a complex network: the project works best when considered part of an ecosystem that includes the student writer, classmates, the instructor, the college’s writing program, library resources, *Writing Situations*’ digital and media resources, and many other available resources. Taken together, all parts of the *Writing Situations*’ ecosystem contribute to students’ ability to learn to write effectively for situations they encounter throughout college and beyond.

Organizational Overview

Part One Writing Processes teaches students how to write for any situation by introducing the rhetorical situation, placing purpose and audience at the center, encouraging deliberate discovery, showing how drafting and organizing are inseparable, and emphasizing revision as an integrated activity that saturates all phases of writing.

Part Two Thinking, Reading, and Viewing focuses on strategies for questioning and analyzing writing situations, understanding academic standards and traits, and problem solving. Different methods for decision-making as well as for active, independent, and networked thinking encourage students to look for factors that define and influence situations.

Part Three Writing Projects offers detailed instruction in writing for different purposes, including to Narrate, Describe, Inform, Respond, Analyze, Evaluate, Argue, and Propose. Writers determine which approach will be most effective in achieving their goals by considering all aspects of their writing situation, including their purpose but also their audience, context, medium, stakeholders, distribution method, and circulation networks.

Each chapter includes three readings, a diagram that illustrates how an author arrived at her thesis, a chart comparing the rhetorical situation of each reading, two invention diagrams, five writing projects, writing process guidelines, and end-of-chapter activities.

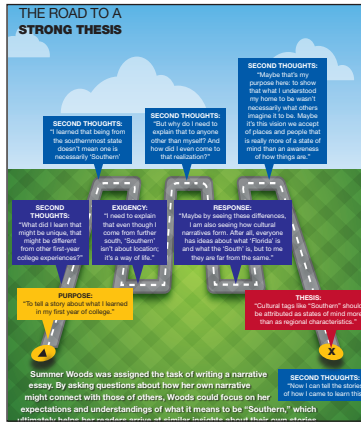
Part Four Writing Visuals helps students develop awareness that as text-based writing increasingly blends with visual communication, their own writing must adapt in ways appropriate to academic writing situations. A toolkit of strategies includes how to read visual information; how to use visuals effectively to convey information; practical guidelines for finding, adapting, and making visuals; and guidelines for designing documents.

Part Five Writing Research frames research as a form of investigation vital to how we learn, participate, and express ourselves. We research not only to answer questions but also to uncover further questions, allowing writers to better position themselves within a situation. Instruction includes developing research plans, finding and evaluating pertinent source material, writing research papers, and writing essay exams.

Part Six Readings organizes readings thematically (unique among purposes-organized writing guides) to facilitate synthesis assignments, but alternate tables of contents cluster readings by rhetorical purpose, rhetorical strategy, and genre. Readings invite challenging and thought-provoking conversations about Technology, Image/Culture, Sustainability, Education, Food, and Millennials. Conscientious apparatus fosters analysis, collaboration, discussion, and writing.

Part Seven Editing Writing provides strategies for editing; addresses the connection among correctness, style, and authority (ethos); and includes extensive and relevant examples of sentence level grammar, mechanics, and punctuation.




Key Features



Road to a Strong Thesis fosters analytic thinking by making visible a writer's interior monologue about purpose, audience, and rhetorical situation when developing a strong thesis.

Next Generation Instructor Support is contextualized and integrated. Videos, screencasts, PowerPoints, and print tools support each project chapter—and are organized by chapter to create a one-stop-shop for course preparation.



| three examples | | |
|---|--|--|
| SIDE BY SIDE | | |
| Each of the three examples narrates differently: Bardeen narrates a personal and difficult event, Woods recounts experiences of personal identity, and Metzger tells a frustrating story of power. Each takes a different approach, but each successfully draws readers into the narration. Consider how each writer uses narration toward an overall agenda. | | |
| unretailed example | retailed example | professional example |
|  |  |  |
| PURPOSE To share a personal story through which readers might connect to their own situations. | To tell a story of personal growth and to use that story to connect with readers and their situations. | To expose injustice, to inform readers about a difficult situation, and to invite readers to share those feelings of frustration. |
| AUDIENCE Readers of <i>The New York Times Magazine</i> . | Other college students. | A general audience. |
| PARTICIPANTS The writer, the writer's twin brother, and the writer's friends. | The writer, "Southerners," the writer's friends, and the grand parents of the writer's friend. | The writer, the prison institution, and the reader. |
| DIALOGUE Dialogue is central to this narrative. The narrative itself is about a dialogue, and the writer uses direct dialogue to detail a specific situation. | The writer uses some dialogue at the end of the narrative to describe a particular situation within the narrative. | The writer does not use any direct dialogue, though the narrative is constructed as the writer appears to be speaking to the reader. |
| LOCATION An unnamed restaurant in an unnamed city; specific location is irrelevant to the narrative. | The South, specifically Florida and South Carolina; location is central to the narrative. | Prison in Pennsylvania; location is central to the narrative. |
| PLOT(ACTION)/CONFLICT The narrative is about a personal conflict with the writer as well as the tension between the writer and his twin brother. | The narrative relates an individual's active learning about distinctions of perception. | The narrative centers on a conflict between an individual and an institution. |
| POINT OF VIEW The narrative is written from the writer's perspective. | The narrative is written from the writer's perspective. | The narrative is written from the writer's perspective, but is written from the second person to bring the perspective onto the reader. |
| DETAIL The writer provides details about the difficulties of the situation and about conversations that contribute to the situation. | The writer provides details about different perceptions, behaviors, and conversations. | The writer provides details about the passing of time and the institutional processes that occupy that time. These details contribute to the overall sense of the narrative. |


Side by Side develops analytic reading skills by comparing three student and professional readings in each project chapter and spotlighting decisions each writer made when solving rhetorical problems in distinct but related situations.

Contemporary readings anthologized thematically rather than by genre better facilitate synthesis assignments. Engaging and relevant topics include technology, image and culture, sustainability, education, food, and the millennial generation.

CHAPTER 23

Image/Culture

Before you read this chapter: What does it mean to say that we "live in a visual culture"? In what ways is our culture shaped by what we see? In what ways do we see things differently? In what ways is our culture more about how we see things than about what we see? In your journal or blog, write about what it means to identify something as a visual culture and what you understand that open to mean.




522

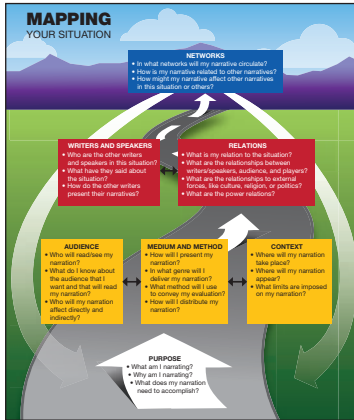
CHAPTER 27

Millennials

Before you read this chapter: It is a common thing to hear or read someone saying "your generation is..." or "my generation was..." When you hear someone use language that distinguishes one generation from another, how do you respond to the idea that you belong to a generation that is characterized as a singular group with similar characteristics? In your journal or blog, write about what it means to you to hear someone characterize "your generation."



651



Prepare and Respond identifies characteristics of different kinds of writing and walks writers through steps for developing content of their own.

Writing Process GUIDELINES

Use the guidelines in this chart to plan, review, and evaluate your process for writing. Each step in the process should support the overall purpose of your project.

| | | |
|--|---|---|
| <p>SITUATE</p> <ul style="list-style-type: none"> Understand your reasons for using narration. Consider how narration will account for players and can't narrate. Understand how relations affect what you can and can't narrate. Identify how your narrative will be limited by constraints. Recognize the role of audience in the narration. Recognize the speakers or writers and their role in narration. Identify and analyze how you use narration to reach your audience. Consider what genres, media, and methods might best convey your narrative. Acknowledge how various institutions and power affect your narrative. Consider the ecological relationships your narrative will create. | <p>PLAN</p> <ul style="list-style-type: none"> Confirm your reason for using narration. Clarify your purpose in narration. Consider your own or others' response to the situation. Understand the purpose of your narration. Consider what might be the best genres, media, and methods to deliver the message. Organize your information. Develop what you know about the situation and what you need to discover before writing. Begin to take notes. | <p>RESEARCH</p> <ul style="list-style-type: none"> Determine what kind of information you will need and the best ways to locate that information. Consider resources to gather the information you need. Confirm that your research will be valid within the situation. Identify any visuals you may need. Organize your information. Evaluate your information in light of the situation and your reasons to determine if you need to conduct further research. |
| <p>DRAFT</p> <ul style="list-style-type: none"> Confirm that narration will accomplish your purposes. Draft and organize the content of your narrative. Employ the visual process to develop any visual elements your narrative requires. Design your narrative. | <p>REVIEW AND REVISE</p> <ul style="list-style-type: none"> Review your narrative for clarity and cohesion. Review your narrative for details appropriate to the situation and purposes. Review your narrative for organizational approach. Review your narrative for engagement of key themes. Review your narrative for style appropriate to the situation. Review your narrative for visual effectiveness and readability. Consider reusing the life to most effectively represent your narrative's purpose. | |
| <p>EDIT</p> <ul style="list-style-type: none"> Proofread carefully. Correct all mechanical and grammatical errors. | <p>EVALUATE</p> <ul style="list-style-type: none"> Seek feedback from peers (take advantage of peer editing opportunities). Self-evaluate. Ask for feedback from a representative member of the target audience. Ask for feedback from an editor with whom you are confident. Evaluate the usefulness of any feedback you receive and revise accordingly. | |
| <p>DISTRIBUTE/CIRCULATE</p> <ul style="list-style-type: none"> Consider terminology of circulation. Submit in a form that will enable others to view. Identify methods for increasing circulation (via search engine optimization) within and beyond the specific situation. Consider audience access. Identify possible sources of audience responses. | | |

Formal assignments in each project chapter facilitate flexible and ranging teaching approaches by including a traditional academic essay, a project focused on using visuals, an online or digital variation, a research-based option, and a “radical revision/translation” project to turn a print-based essay into a multimodal project.

Mapping Your Situation helps students navigate any writing situation by suggesting questions to ask ranging from purpose, audience, medium, and context to networks, providing a starting point for planning and invention.

| Prepare | |
|----------------------------|--|
| 8.3 | Put into practice strategies for writing narration |
| Characteristic | Preparing Your Narrative |
| Purpose | How you use all of the other elements of narration depends on your purpose—why you are telling the story. Purpose drives all other elements. |
| Participants | The participants may be the people involved in your story, but can also be animals, plants, colors, computers, chemicals, or anything. You, as narrator, may be a participant. Sometimes, a participant may be kept largely in the background, an invisible presence that still affects actions. Provide enough detail about each character for the audience to understand the role of the participant. |
| Reliability | Readers need to evaluate or imagine the participants so they become believable. A strong way to portray participants is through their actions. Excessive details, especially without actions, can overwhelm an audience; lack of details can leave an audience unsure why the participant is included. Dialogue between participants can bring characters to life and strengthen their effect in the story. |
| Description | Descriptions are the narrative's details about the characters, the location, dialogue, the action, or other information that enhances the story. |
| Setting | A narrator's location includes the place where the events occur, the time they occur and anything else that contributes to the “scene” of the narrative, like the weather or sounds. Description is important here. Location can also be revealed through the actions of participants. |
| Protagonist and antagonist | The protagonist is the primary participant in a narrative. Any force with which the protagonist has conflict is the antagonist. The action of the narrative moves toward the resolution of the conflict. |
| Action | Your audience should be able to follow the events from the beginning (introducing) through the action of the narrative body to the resolution (conclusion). The main plot begins once the protagonist encounters an antagonist, leaving the problem or conflict that must be resolved. The turning point of the narrative is the climax, the moment when the protagonist acts on the resolution of the conflict. |

| Respond | |
|--|---|
| 8.4 | Put into practice strategies for writing narration |
| Strategy | Developing Your Narrative |
| Read your narrative's action | Ask: So what? So what if the action happens? What does this action have to do with the situation? |
| Avoid excessive or irrelevant details | Determine which details can be omitted by considering them in terms of the purpose of the narrative, its role in the larger situation, and who the audience is. |
| Select background information | Your selections will be largely based on the audience's familiarity with the situation and on the context you want to create for your purpose. |
| Choose a point of view and use it consistently | First person. Allow you to include personal details and reactions that could not be known by anyone except the narrator and give a sense of immediate experience. Second person. Second-person narratives provide writers with the opportunity to direct their narratives at an audience in such a way as to include the audience as a participant in the narrative. Third person. Can allow you to show how different characters in the narrative respond or feel and can suggest a sense of distance or objectivity that can be read as authoritative. |
| Use time indicators | Examples include yesterday, three months later, Monday at 10:15 a.m. Embed time indicators in text or use them as headings. |
| Choose an organizational strategy to create a sense of time | Chronological order. Tells events in order, beginning to end. When to begin and end should be determined based on the requirements of the situation, purpose, and audience. Reverse chronological order. Works backward through events. Often used to emphasize why the narrative is told to the current moment. Flashback. A leap backward to an earlier event. Can be used to show relevant events that occurred before the events of the narrative, adding layers of depth and nuance. Flash forward. A leap forward to a future event. Always narrative; used as results of events in the narrative. |
| Use transitional words | Careful placement of words such as first, next, then, following, meanwhile, finally, eventually, and previously can guide your audience through the narrative. |
| Use tense consistently | Past tense is typically used to recount events that have already occurred over an hour or short periods of time. Present tense can be used to narrate short events and to suggest a sense of immediacy and rapid conclusion. |
| Use narrative to open or close a nonnarrative piece of writing | Beginning with a narrative is a good way to get an audience's attention or to establish your position within a situation. Ending narratives can serve as examples of your key points or highlight the points you have previously established. |
| Use anecdotes to support your purpose | Anecdotes, short narratives that relate, recollect, or recount details of an event, typically describe personal experiences and recount real-life events. |

Writing Process Guidelines ensures students respond effectively to their writing situation: concrete action steps guide writers through their writing process from invention and research to drafting, revision, evaluation, and distribution.

Writing Projects

Essay

Using the information provided in this chapter, select one of the topic questions listed below, make a focused claim in response to that question, and write an argumentative essay about that topic. Be sure to establish a strong, specific claim within the topic, conduct research to learn more about the topic beyond what you may already know, provide substantial reasons for your claim, and supply reliable evidence in support of that claim.

- Should sustainability be an integral part of all college curricula?
- How important are visuals in contemporary culture?
- How important is or isn't the consumption of meat a good nutrition?
- How has information technology “improved” your life?
- Is it acceptable to use animals in scientific research?
- What is a college degree really valuable in the current economic climate?
- Should colleges begin using electronic textbooks rather than print textbooks?
- Should college students be required to demonstrate proficiency in a second language?
- Should animals be kept in zoos?

Visual Argumentation

Each of the flags shown here makes an argument. Select one, make a claim about what argument it presents, and support that claim with good reasons and evidence.

Digital

The flags in the preceding assignment are fairly well known and used widely; thus, their argument is likely to be familiar or more easily understood. But flags are often used to make less-familiar arguments or to argue against the argument of another flag. For this assignment, design a flag that conveys an argument—political, academic, cultural, civic, campus-based, or whatever. Using image software available to you on your campus or on your own computer, create a new flag. As a class, display your flags, either on screens or in print, and discuss the arguments made in each before each creator explains his or her intended arguments.

Research

Laura Beckett Horn's “The First Year Dilemma: To Write or Not to Write?” makes a specific argument about whether first-year students should be required to take a first-year

312 CHAPTER 14 Writing to Argue

composition course. Her argument, of course, is only one position among many within this topic. In fact, the question of whether first-year composition should be a universal requirement for college students has been and continues to be debated extensively. Conduct some research to learn more about these conversations, then position yourself in the larger conversation. Write a research-based essay in which you answer the question, *Should first-year college students be required to take a first-year writing course?*

Radical Revision

As this chapter explains, we encounter arguments in many forms throughout the day. One of the most prevalent forms of argument in American culture is the argument of advertising. In this assignment, select a television commercial that argues that viewers should purchase a particular product. Watch the commercial and analyze its argumentative components. What is its claim? How does it support its claim? Once you are comfortable with your analysis, revise the commercial as a traditional academic essay that conveys the same argument.

14.6 Use visuals strategically in audience- and purpose-oriented persuasion

Visuals and Argumentation

The effects of visuals in argument can be powerful both for audiences and speakers/writers. In daily life, you and others are inundated with images that make arguments. To understand and respond to those arguments, you must be able to read them critically. Visuals are remarkable tools for making arguments; appealing to emotion, logic, and a sense of credibility; and providing evidence; so you need to know how to make, take, and change visuals for those purposes.

On February 11, 1968, 1,300 Black sanitation workers went on strike in Memphis, Tennessee. Citing discrimination and dangerous working conditions, the protesters sought to join a union. The men participating in the protest carried signs that simply read “I Am a Man.” These signs made a powerful argument, but readers of the sign had to first understand the unstated premise, one grounded in the ongoing line of the Declaration of Independence: “all men are created equal.”

Supplements

MyWritingLab Now Available for Composition

Integrated solutions for writing. MyWritingLab is an online homework, tutorial, and assessment program that provides engaging experiences for today's instructors and students. New features designed specifically for composition instructors and their course needs include a new writing space for students, customizable rubrics for assessing and grading student writing, multimedia instruction on all aspects of composition, and advanced reporting to improve the ability to analyze class performance. New for students and their course needs is an idea generator: the **Map Your Situation tool within MyWritingLab** allows students to work through a key chapter resource by answering questions about a paper's audience, context, purpose, medium, stakeholders, and networks. This "prewriting" about their specific writing situation is captured in an invention document and can serve as a starting point for drafting and organizing ideas.

Adaptive learning. For students who enter the course underprepared, MyWritingLab offers pre-assessments and personalized remediation so they see improved results and instructors spend less time in class reviewing the basics.

Visit www.mywritinglab.com for more information.

eTextbooks

Pearson eText

An online version of *Writing Situations* brings together the many resources of MyWritingLab with the instructional content of this successful book to create an enhanced learning experience for students.

CourseSmart eTextbook

Students can subscribe to *Writing Situations* at CourseSmart.com. The format of the eText allows students to search the text, bookmark passages, save their own notes, and print reading assignments that incorporate lecture notes.

Android and iPad eTextbooks

Android and iPad versions of the eText provide the complete text and the electronic resources described above.

Next Generation Instructor Support

Traditionally, instructor support materials for a course text are housed under separate covers—one booklet for an instructor's manual, another for a test bank, with a presentation solution available elsewhere—and instructors preparing lesson plans are left to their own devices to make these resources work together. By contrast, instructor support and professional development material for *Writing Situations* is contextualized and integrated.

Videos, screencasts, PowerPoints, and print tools support each project chapter.

Videos suggest ideas for teaching the assignment and criteria to look for when responding to student work. Tools referenced in the videos (such as grading rubrics or heuristics), along with classroom-ready, customizable PowerPoints and handouts, are available as downloads and can be modified to suit your teaching style and the needs of your course. Time-stamped transcripts accompany each video and make it easy to follow along, skip ahead, or reference quickly and as needed. Resources are organized by chapter to create a one-stop-shop and facilitate course preparation.

Acknowledgments

As you can see from the expansive list of acknowledgments on these pages, this book came to fruition through the efforts, influence, and collaboration of many people. While I cannot express the depth of my gratitude to each in these pages, I do wish to acknowledge and thank those who have offered support and guidance throughout the process of writing and producing this book.

First and foremost, I would like to thank all of the wonderful folks at Pearson that I've had the opportunity to work with on this project and others over the years. I am deeply grateful for what each of you has taught me and for your support and encouragement. In particular, I would like to thank Gary Bauer, Leigh Ann Schmitz, Alicia Wozniak, Vernon Anthony, Thomas Hayward, David Gesell, Tonianne Tari, Eric Severson, Stacey Martinez, Yasminka Nemet McAllan, Dickson Musslewhite, Craig Campanella, Eric Krassow, Kevin Stone, Erica Teichman Clemons, Robin Baliszewski, Stephanie Freas, Ben Weber, Jodi McPherson, Leah Jewell, and Kevin Clarke.

In particular, I want to acknowledge and thank Brian Kibby, who has been a great mentor and friend, and Cindy Sullivan Davis, whose energy, enthusiasm, and wisdom are endless.

I would also like to acknowledge and express my gratitude to Brad Pothoff and Kevin Molloy, who initiated this project and whose influence and guidance can be felt on every page. I can never thank the two of you enough.

For their daily editorial guidance and friendship, I am deeply grateful to Lauren Finn and Michael Greer. In a more egalitarian world, their names would appear above mine on the cover, for this is as much their book as it is mine.

Likewise, I wish to offer my sincere gratitude to Joe Opiela, who is a master at handling the reins.

I am, of course, also grateful to Dr. Aimee Berger for her amazing vision in marketing this book and to Necco McKinley for her dedication to developing sales strategies for the book.

I would also like to thank the many reviewers who have provided feedback and revision suggestions that have been invaluable. I am grateful for the time and professional advice that each of you dedicated to this project. With the utmost respect, I acknowledge the following reviewers:

- Deborah Allan, *Northern Kentucky University*
 James Allen, *College of DuPage*
 Jeffrey Andelora, *Mesa Community College*
 Lauryn Angel, *Collin College*
 Judy Arzt, *University of Saint Joseph*
 Lillie Bailey, *Virginia State University*
 Edward Baldwin, *College of Southern Nevada*
 Bryan Bardine, *University of Dayton*
 Nancy Barendse, *Charleston Southern University*
 Deborah Barnard, *Middle Tennessee State University*
 Sydney Bartman, *Mt. San Antonio College*
 Subrata Kumar Bhowmik, *Arizona State University*
 Tamara Ponzo Brattoli, *Joliet Junior College*
 Ron Brooks, *Oklahoma State University*
 Jo Ann Buck, *Guilford Technical Community College*
 Jeffrey Carman, *California State Polytechnic University, Pomona*
 Jennifer Chunn, *Harrisburg Area Community College*
 Billy Clem, Jr., *Waubonsee Community College*
 Regina Clemens Fox, *Oklahoma City University*
 Tracy Darr, *Owens Community College*
 Mark DelMaramo, *Thiel College*
 Jason DePolo, *North Carolina A&T State University*
 Michael Donnelly, *Ball State University*
 Doug Downs, *Montana State University*
 Dan Driscoll, *Drexel University*
 Robin Ebert Mays, *The University of Southern Mississippi*
 Margaret Ehlen, *Ivy Tech Community College*
 Christopher Ervin, *Western Kentucky University*
 Casie Fedukovich, *North Carolina State University*
 Jean S. Filetti, *Christopher Newport University*
 Christina Fisanick, *California University of Pennsylvania*
 Elizabeth Fitzgerald, *Cecil College*
 Patrice Fleck, *Northern Virginia Community College*
 Michael Franco, *Oklahoma City Community College*
 William Gahan, *Rockford University*
 LeAnne Garner, *Middle Tennessee State University*
 Val Gerstle, *University of Cincinnati*
 Jennifer Pooler Gray, *College of Coastal Georgia*
 John Hagaman, *Western Kentucky University*
 Gregory Dennis Hagan, *Madisonville Community College*
 Cynthia Hall, *Abraham Baldwin Agricultural College*
 Joe Hardin, *University of Arkansas–Fort Smith*
 Matthew Heard, *University of North Texas*
 Richard Henry, *The State University of New York at Potsdam*
 Kathleen M. Herndon, *Weber State University*
 Geraldine Jacobs, *Jackson Community College*
 Jay Johnson, *Gateway Technical College*
 Peggy Jolly, *The University of Alabama at Birmingham*
 Melvin Richard Jones, *South Suburban College*
 Erin Karper, *Niagara University*
 Julie Kratt, *Cowley College*
 Kim Lacey, *Saginaw Valley State University*
 Jeffrey Larsen, *Grand Rapids Community College*
 Sharon G. Levy, *Northampton Community College*
 Rossana Lhota, *Arizona State University*
 Alfred Litton, *Texas Woman's University*
 Robert Lively, *Mesa Community College*
 Wanda Lloyd, *North Carolina State University*
 Amy Lee Locklear, *Auburn University at Montgomery*
 Glenda Lowery, *Rappahannock Community College*
 Rosemary Mack, *Baton Rouge Community College*
 Shannon Madden, *The University of Oklahoma*
 Susan Matheny, *Pasco-Hernando Community College*
 Christopher McBride, *Solano Community College*
 Victoria McLure, *South Plains College*
 James McWard, *Johnson County Community College*
 L. Adam Mekler, *Morgan State University*
 Brett Mertins, *Metropolitan Community College*
 David Miller, *Mississippi College*
 Susan Miller-Cochran, *North Carolina State University*
 Bryan Moore, *Arkansas State University*
 Stephen Moore, *Arizona Western College*
 Roxanne Munch, *Joliet Junior College*
 David Norman, *Savannah Technical College*
 Mitchell Ogden, *University of Wisconsin–Stout*
 Kathy Olson, *Lees-McRae College*
 Shelley Harper Palmer, *Central Piedmont Community College*
 Heather Pavletic, *Auburn University at Montgomery*
 Scott Payne, *University of Central Arkansas*
 Lydia Pearson, *California State University, San Bernardino*
 Monique Perry, *York Technical College*
 Michelle Pichon, *Northwestern State University of Louisiana*
 Dan Portincaso, *Waubonsee Community College*
 Sayanti Ganguly Puckett, *Johnson County Community College*
 Katie Reichert, *Oklahoma City University*
 Thomas Reynolds, Jr., *Northwestern State University of Louisiana*
 Martine Courant Rife, *Lansing Community College*
 Rochelle Rodrigo, *Old Dominion University*
 Alison Russell, *Xavier University*
 Bernd Saueremann, *Hopkinsville Community College*
 Kelli Sellers, *The University of Southern Mississippi*
 Tracey Sherard, *College of the Canyons*
 Michelle Sidler, *Auburn University*
 Melissa Smith, *University of South Alabama*
 Lorelei Stenseth, *Cisco College*
 Charles Tryon, *Fayetteville State University*
 Rex Veeder, *St. Cloud State University*
 Allison Walker, *High Point University*
 Scott Warnock, *Drexel University*
 Jaclyn Wells, *The University of Alabama at Birmingham*
 Gayle Williamson, *Cuyahoga Community College*
 Melvin Winingar, *Indiana University–Purdue University Indianapolis*
 Mari York, *Northern Kentucky University*


Outside of the Pearson family, others have also influenced my approach to writing this book, including Rene Deljon and Nancy Perry, both of whom have been more than generous in sharing their wisdom and experience with me over the years. There is no question that I would not be able to do what I do without what they each have taught me. For this, I am forever grateful.

I am also fortunate to work with a remarkable group of faculty and graduate students at the University of Florida. I am indebted to my colleagues for their support and encouragement. In particular, I wish to acknowledge and thank the faculty of the Department of English: Kenneth Kidd, Pamela Gilbert, John Leavey, Phil Wegner, Susan Hegeman, Gregory Ulmer, Raul Sanchez, Laurie Gries, Kim Emery, Judith Page, Marsha Bryant, Robert Ray, Terry Harpold, Stephanie Smith, Bob Thomson, Jack Perlette, Leah Rosenberg, Barbara Mennel, Scott Nygren, Maureen Turim, Mark Reid, Anja Ulanowicz, Chris Snodgrass, Apollo Amoko, Malini Scheuller, Amy Ongiri, Padgett Powell, Tace Hedrick, Don Ault, Roger Beebe, John Cech, Jill Ciment, Michael Hofmann, Sid Homan, Brandy Kershner, Richard Burt, Debra King, David Leavitt, Sidney Wade, William Logan, Ron Carpenter, Peter Rudnytsky, Jodi Schorb, and Al Shoaf. Likewise, my sincere gratitude to the amazing graduate students I have the opportunity to work with; their energy pushes me to be a better scholar and teacher: Linda Howell, Christopher Garland, Caroline Stone, Jacob Riley, Andrew Wilson, Joe Weakland, Scott Sunduval, Sean Printz, NaToya Faughnder, Kyle Bohunicky, Melissa Bianchi, Emily Sneed, Aaron Beveridge, Shannon Butts, Jacob Greene, Kendra Holmes, Anastasia Kozak, and Rebecca McNulty.

I am grateful to my mentor and friend Gary A. Olson, President of Daemon College, for teaching me to love this profession.

Most of all, though, I want to thank those who most readily influence my work, those who have been there for me and with me through so much. Each of these people is more than dear to me; each has changed how I think about things and how I do things. With the most humble of gratitude, I acknowledge Joe Marshall Hardin, Raul Sanchez, Julianne Drew, Sean Morey, Christopher J. Keller, Anis S. Bawarshi, Christian Weisser, Todd W. Taylor, Andrea Greenbaum, Bonnie Kyburz, and Edward Braun.

Finally, I want to offer my never-ending gratitude and love to my family without whose support none of this would matter. To my parents Professor Leonard E. Dobrin and Professor Dora H. Dobrin; my brother Professor Adam Dobrin, his wife Lory, and their magnificent sons Jakob and Max; my brother Professor Ben Dobrin, his wife Laura, and their amazing son Luke; and my in-laws Nick and Laura Cocks: there are no words worthy of what you have given me. I love you all. And, of course, to my wife Teresa and my boys Asher and Shaia, this book and all I do is for you. My days rise and set with you, and all I can do is hope to make you proud. I love you three with all I have and am. Thank you for your patience, your support, and your love. Always.



About the Author

Sid Dobrin is University of Florida Research Foundation Professor and Graduate Coordinator in the Department of English at the University of Florida, where he previously served as Director of Writing Programs in the English Department for ten years. He is the author and editor of nineteen books, most of which are about writing, ecology, and technology. If you'd like to contact him about *Writing Situations*, feel free to email him at writing_situations@yahoo.com.



Writing Processes

- 1** Understanding Rhetorical Situations 2
- 2** Purpose and Audience 17
- 3** Generating Ideas 31
- 4** Drafting and Organizing 45
- 5** Revising 60

1

Understanding Rhetorical Situations



Learning Objectives

- 1.1** Describe three primary reasons for writing in college
- 1.2** Describe the ten key elements in rhetorical situations
- 1.3** Recognize writing situations as part of an ecology of multiple situations
- 1.4** Identify the four categories of possible responses available to you in any given rhetorical situation

Before you read this chapter

Why do we write in college? What makes writing in college different from other kinds of writing? In your journal or blog, write about what distinguishes “college writing” from other writing, how you anticipate learning about college writing, and how writing might contribute to your college learning.

One of the most rewarding and satisfying parts of your college experience will be the writing you do. The writing you will produce will challenge you, it will affect how and what you learn, and it will affect how you engage the world around you. Ultimately, we write in college for three reasons:

- *Learning*— We learn *how* to write in new and different situations and we *learn* from our writing.
- *Participating*—We write to participate in the world and in situations that affect our lives, both in college and beyond.
- *Expressing*—We write to make our voices heard, and to say what we have to say.

None of these reasons for writing in college can happen without the others, and they all require thinking.

Learning

Writing is an indispensable part of learning. Learning to write in college is important not only because it strengthens your ability to produce successful writing in your courses but also because the very act of writing enhances your learning. Writing is used in college as a method to get you to show what you know, but in the process, writing also helps you to figure out what you know.

Writing can stimulate your learning by helping you generate ideas, work through problems, develop solutions, formulate approaches, synthesize information, grasp difficult concepts, analyze complex ideas, and understand complicated material. The process of writing also helps you to remember details about a subject and, when combined with thinking and learning, encourages memory.

Writing to learn also provides a way for you to make connections with the material you study, with places, and especially with other people—one of your greatest resources for learning. Writing, that is, enhances the situations in which you find yourself.

Participating

Part of the goal of learning is being able to engage your world, being able to better participate. The idea of participating is to be an active contributor in your life. It is a form of citizenship—being a part of a community and having some say in how that community functions. A big part of participation centers on making decisions as well as considering the situations in which those decisions are made and how decisions affect you and others. Participation is about taking responsibility for your role in a situation.

College is an invitation to participate in academic conversations. When you study a particular subject—like accounting or medicine or literature—you decide to engage the situations of that community. And participating as a citizen means that you take an active role in larger communities, societies, and cultures. This kind of participation is crucial to the world in which we live.

1.1 Describe three primary reasons for writing in college

Expressing

We write to express, to articulate our ideas and thoughts. Expression is a form of making meaning, of participating, and of contributing. When you express yourself, you stake a place in a situation as an individual who has something to say. Think about writing to express as a way of proclaiming identity—who we are in a given situation and where we stand. In addition, we want our audiences to remember what we wrote. We want what we express to strike a chord with our audience, to connect with them, to be memorable, to encourage others to remember.

Thinking

Each of the reasons you write in college—to learn, to participate, and to express—requires thinking. Through writing, you learn to think more clearly about situations and to better understand the situations you encounter. Both the degree and substance of your participation depend on your thoughts about where you want to be in the situation. You can also learn to think about your expression in a situation, that is, what you say and how you say it. Writing promotes thinking, and good writing requires thinking.

You are probably familiar with the term *critical thinking*, a kind of thinking used for analyzing and understanding. Critical thinking strategies are important for how you approach the kinds of writing assignments this class and other college classes ask of you.

Critical thinking enables you to better understand situations, create new ideas, and accept or question old ideas. It can lead to action and change by helping you to judge a situation and to adjust your own positions based on those informed judgments. Critical thinking is a process to assess authenticity, value, and accuracy. Consequently, it helps you clarify ambiguity and is the root of problem solving.

1.2 Describe the ten key elements in rhetorical situations

Rhetorical Situations

Rhetoric, quite simply, is how we use language to communicate—to persuade, to inform, to narrate, to remember, or to do any number of the things we use language to do. As writers and speakers, we make decisions, what we call *rhetorical choices*, about how to use language every day. *Writing Situations* is designed to help you learn to make effective rhetorical choices. The first thing you should understand about any rhetorical choice is that it is made in a particular context, a situation, and that the rhetorical choice you make in one situation may or may not work in another. Thus, understanding how rhetorical situations function helps you understand how to make good rhetorical choices in any situation.

In your lifetime, you will need to understand how to move into and between many writing situations, or rhetorical situations. Rhetorical situations can be thought of as the circumstances in which you write or speak. Traditionally, rhetorical situations have been characterized as occurring when four fundamental elements converge:

- *the writer or speaker*
- *the audience*
- *the purpose* of what is being written or spoken
- *the topic* of what is being written or spoken

All of these parts of a rhetorical situation take place in a given context. Likewise, all of these parameters operate within a cultural paradigm, which influences how writers write and how audiences respond. In addition, all of these elements influence a writer's choices about what genres (types or kinds of writing) are efficient or even acceptable in the situation.

You can get a clearer picture of how rhetorical situations work by examining ten of their key elements. These ten elements are part of rhetorician Lloyd Bitzer's definition of the rhetorical situation. They are introduced here in a convenient order for the sake of explanation, but that should not suggest an order of importance. All of these elements are critical to any writing situation, and depending on the given situation, any one may be of greater importance than the others. Each will be addressed in detail throughout *Writing Situations*.

Ten Elements of Rhetorical Situations

| Element | Comments |
|-------------|---|
| Exigency | Exigency is the reason for writing—the incentive, the investment, and the motivation a writer has for writing. Exigency might be considered a situational need: why a writer needs to write. Exigency suggests change; it suggests that something should, and can, be done. Exigency influences purpose; the reason you respond to a situation is reflected in the purpose of your response to the situation. |
| Players | The players are all the people involved in the situation, including a speaker, a writer, someone implicated or named in the situation, or an audience. Keep in mind that players can also include people who may be affected by the situation but who are not part of the intended audience. For instance, a legislator may write a proposed trade law that affects a group of people outside his or her legislative jurisdiction by imposing import regulations on products that group of people produces. The legislator's writing is not intended for those people to read, yet they will be affected by the situation and the document, even if unknowingly. |
| Relations | Relations can refer to any relation of the situation, including relations between individuals, between speakers and audience, between writers and readers, between players and policies, between players and power, between degrees of power of different players, between writers and places, and even between power and external elements like culture, industry, or government. Understanding the dynamics of the situation's relations is crucial to understanding the situation, how to position oneself in the situation, and how to effectively respond to it. |
| Constraints | Constraints restrict what decisions can be made and what actions can be taken. Constraints may include beliefs, traditions, interests, motives, ideas, attitudes, and facts about either the situation or the kind of situation. For example, your instructor may impose constraints regarding what topics you can and cannot write about for class assignments, and the culture of college may impose constraints regarding what is and isn't appropriate to write about. Constraints may also be material, like the space in which you can respond. Twitter, for instance, limits tweets (posts) to 140 characters. Understanding under what constraints one must write—philosophically, ethically, politically, or even materially—will help you better understand the situation in which you participate and the options you have for participating. |

(Continued)

| Element | Comments |
|---------------------------|--|
| Location | <p>Writing in a situation requires that the writing be available in some location: a web page, a newspaper, a book, a syllabus, etc. To participate in or respond to a situation, writers need to know not only where they are located but also where all other facets of the situation are located.</p> <p>Location is deeply connected to access. For instance, by posting your writing on the Web, you provide access to that writing for those who can access the Internet. But that location also denies access to some. That location, then, makes an assumption about what audience can reach your writing in that situation.</p> |
| Speakers/Writers | <p>Most often, you write because someone else has said, written, or done something that compels you to write—because a situation has arisen. Your position as a participant, a writer, is developed in relation to the positions of other participants, speakers, or writers. One of the most important parts of navigating writing situations is being able to figure out where you fit as a speaker.</p> |
| Audience | <p>Once you know who the writers/speakers in a situation are, you need to understand who <i>their</i> audiences are; that is, you must first understand who in the given situation is being spoken to, written to—and why. Once you understand the audience of the situation, you can then begin to analyze and understand who your audience is going to be and how that audience is attached to the situation.</p> |
| Genre, Medium, and Method | <p>Genre is the kind or type of writing, for example, short stories, novels, essays, poems, reports, e-mails, blogs, letters, manuals, and so on. Medium can be thought of as the material presentation of the writing, for example, a web page, a print document, a speech, a blog, a text message. The method is how the writer uses language to accomplish the task at hand: argumentative, assertive, cunning, elusive, subtle, and so on.</p> |
| Institution/Power | <p>All of the elements of any rhetorical situation are bound by conditions of the situation beyond just the constraints. These conditions are the politics of the situation—what can and can't be said or done—and power mechanisms such as race, class, culture, gender, or religion. Although you may not always be able to see or understand all of the institutional or power mechanisms that affect a situation, it is important to consider as many of them as possible. If the point of entering a writing situation is to bring about some form of change, then the writer must always recognize that doing so is an act of power. Convincing someone of something, explaining something, describing something, or any other possible response to a situation—including not participating in the situation—is an act of power.</p> |
| Timing/ <i>Kairos</i> | <p>Every rhetorical situation is affected by timing. The point when something is said and written affects the situation and is affected by when other things have been said and written. Rhetoricians refer to the timing of a rhetorical situation as <i>kairos</i>, which literally means “the opportune occasion for speech.” Chances are you have made a comment in a conversation that ends up confusing others because they had stopped talking about that subject much earlier. That's bad timing. Knowing when to enter a conversation so your writing or comments have the most impact is important.</p> |

Even though these ten elements are presented here as separate parts of rhetorical situations, it is more accurate to think of them as interactive and inseparable than as independent. Each part influences and affects all other parts. In addition, a rhetorical situation is already in place before you enter into it and will continue when you leave

it. It might be most accurate to understand your participation in a rhetorical situation as playing a role in that situation's continual evolution rather than as making an isolated entry into a pre-established, fixed situation. Situations are never stagnant. For example, a situation's audience is likely to change as the situation evolves; thus, understanding audience requires that a writer/speaker be flexible and adaptable to changes in the situation and not wed to one concept of who the audience is. The dynamic nature of these ten elements within rhetorical situations creates a "rhetorical ecology."

Rhetorical Ecology

The term *rhetorical ecology* suggests a complex sense of connection, an intricate and evolving network that not only connects a speaker or writer and a situation but also connects that situation to a host of other factors, including its place and its historical context. In this way, then, a writer or speaker enters into a situation already connected with countless other situations that then affect how that writer engages the new situation. Writers engage those networks through a series of "encounters"; these encounters are becoming more complex as the current state of digital technologies encourages rapid, mass distribution and circulation of writing.

One way to understand how rhetorical ecologies work is to think about the kinds of connections various digital networks and documents make. For example, you might post an entry to your blog in which you embed a video from YouTube or another video sharing site. When you post your blog and video, your Twitter account can automatically send a message to people who follow your tweets that the blog has been posted and provide a link to the blog page. Likewise, your MySpace and Facebook venues may announce the same update and link. You may also decide to post the link to aggregate sites like Digg, Buzzflash, or Fark, all of which categorize and make available links to millions of readers. Within the blog post, you may include links to other blogs, articles, web pages, videos, applications, and so on that contribute to the rhetorical situation. And your blog page may now appear in search engine results when someone searches the Web for terms you have identified as key terms. Of course, your blog also encourages your readers to respond either in comment sections or in their own documents. Comment sections in blogs, newspapers, zines, and other digital media are one of the most common forms of writing and sustained interaction available today. And, unlike newspapers, books, or other print materials, this interaction allows readers to affect your document by altering the context in which others read it; by making suggestions for revisions, which you can make immediately; and by correcting inconsistencies and inaccuracies in your writing. Thus, your original blog post becomes part of an ecology of texts, not necessarily an autonomous artifact.

Mapping Your Situation is a visual that shows this dynamic relationship. Embedded in the graphic are questions that a writer should be asking during the writing process to map connections among key elements. Later chapters will present similar questions tailored to particular writing projects.

1.3 Recognize writing situations as part of an ecology of multiple situations

MAPPING YOUR SITUATION

NETWORKS

- What networks can be identified?
- What other exigencies might exist?
- How does the audience change within this situation?

WRITER AND SPEAKER

- Who are the other writers and speakers in this situation?
- Who are the primary writers?
- Who are the secondary writers?

RELATIONS

- What is my relation to the situation?
- What are the relationships between writers/speakers, audience, and players?
- What are the relationships to external forces, like culture, religion, or politics?
- What are the power relations?

AUDIENCE

- Who is the audience in the situation?
- What do I know about my audience?
- Who does the situation affect?

MEDIUM AND METHOD

- What genres are available to me in this situation?
- What media do writers and speakers in this situation use?
- What methods should I use in this situation?
- How do the methods I use affect the situation?

CONTEXT

- Where and when does this situation take place?
- Where and when will my writing be available to my audience?
- How does the situation itself limit what I can say or how I can say it?

PURPOSE

- What is the reason I need to write in this situation?
- What is my incentive, my motivation?
- What is it about this situation that compels me to write?

Mapping your situation will help you generate ideas you can use to compose. Start by answering these questions about each part of the situation. Begin with your purpose and work outward to relations and networks.

Responding to Situations

Once you have analyzed the situation and positioned yourself in relation to it, you will want to determine how to respond to and participate in that situation. Every situation presents limited ways in which you can respond. Some of those responses may be determined by the institution and power of the situation; some may be constrained or expanded by the medium and methods available. Some responses may be inhibited by the audience, by the other speakers, by the location of the situation. Some of those responses may be conventional; some may be unconventional. Some responses may resist the situation or the conventions of the situation. And some may be abnormal or even inappropriate to the situation. No matter how you—or any writer—chooses to respond, those choices are initiated and bound by the situation and boil down to four broad categories: direct response, indirect response, resistant response, and no response.

1.4 Identify the four categories of possible responses available to you in any given rhetorical situation

Direct Response

You may respond directly to a situation by speaking or writing to the initial speakers and/or audience, participating firsthand in the situation that sparked the exigency. Within a direct response, options for the content of your response may be numerous, but options for your approach will be limited to the following:

- Argue in support of the speaker/writer's message.
- Argue against the way the speaker/writer is handling or resolving the situation (different from arguing against the *situation*—discussed under “Resistant Response”).
- Correct or provide a different perspective.
- Engage in dialogue.
- Persuade the audience/speaker.

Indirect Response

Indirect responses do not engage the situation exactly. Instead, indirect responses might be thought of as responses *about* the situation rather than *within* the situation. Some of the ways to respond indirectly include the following:

- Expand the situation with additional information.
- In a fashion parallel to the situation, tell a similar story to a similar audience or situation.
- Use the situation as an example in another situation.
- Compare/contrast the situation with other situations.
- Argue for or against the issue of the situation.
- Explain the causes/effects of the situation.
- Describe the situation.